

“BCS Junk Removal... this is Caleb...”

Caleb Barnett is a familiar face to many in the Bryan/College Station community. At just 15 years old, he put his entrepreneurial spirit into action.

“I did not have my driver’s license, so I walked around our neighborhood asking people to haul their trash.”

As business started to pick up, he leaned on his family for help.

“My grandpa would drive me around. I would call him and ask if he could take me to the job. I would be on the phone, put the customer on hold, and tell them I had to check our schedule. Then I would call my grandpa and find out if he could take me.”

Now, at just 18 years old, Barnett has taken ownership of a second hauling company in town... a move he says he couldn’t have made without the guidance of Twin Oaks Office Manager, Juan Espinoza.

“Juan has helped me in so many ways. Advice, from being a new hauler when I first started to growing up and learning how to handle people.”

We spent the day with Barnett...

“Ready to go?”

And learned more about his business and what he has planned for the future.

“Personal goals... I’d like to get married and have a family. As far as business goals go, grow the business. Eventually, expand and buy another truck with larger dumpsters. Grow the crew, grow the team.”

His plan to make that happen?

“Every customer is another person. We want to treat them with respect and show them that we care. We want to show them that we are here to help save them money and help their project move faster.”

“They have great spotters. They don’t want us backing up onto wood. Look at him. He looks so cool. Alright. Put the truck in neutral. PTO is on. We’ve got to go open the door now.”

Like many in the industry, Barnett is a daily customer of the Twin Oaks Landfill.

“The Twin Oaks Landfill is super clean. They keep things moving pretty efficiently, pretty smoothly. We go to the scalehouse. The scale house operators are all super nice and super helpful. If there’s something wrong, they’ll point it out. They take care of the drivers and people coming through. Once you go out to the back, the spotters make sure you’re in the right spot and not running over anything. Super helpful. If we need anything, they help us out. I’ve never had a bad experience. Super nice, super helpful, and super informative.”

As we finished up our route, we asked Barnett one last question. What advice would you give to other young people who hope to follow in your footsteps?

“Work hard while you’re young and have time. Once you get married, have kids, and a family, that takes a lot of your time away, and it should. So work hard while you have the time. Forsake some of the nice things early on, so you can have more stuff later. If you spend all of your money on the coolest shoes, the nicest watch, or the coolest shirt, you’re not going to have money to do anything else. Save your money. Be wise with what you have. Use what you have diligently and work hard. You’re not going to get anything by accepting handouts. You’re not going to get anything by sitting around and waiting for someone else. Take action. Go for it. You miss 100% of the shots you don’t take.”